

Think Outside of the Box to Increase the Income of Small Farmers

Equal Opportunity Statement/ Non-Discriminatory Statement:

In accordance with the non-discrimination rules and regulations of Lincoln University, Federal law, and U.S. Department of Agriculture (USDA) civil rights regulations and policies, Lincoln University Cooperative Extension is prohibited from discriminating on the basis of race, color, national origin, religion, sex, sexual orientation, gender identity, age, veteran status, genetics, disability or reprisal or retaliation for prior civil rights activity, in any program or activity funded by USDA.

Lincoln University Cooperative Extension is an equal opportunity provider and employer.





Mary Bolling

East Central Region, Missouri

Innovative Small
Farmers' Outreach Program

Lincoln University
Cooperative Extension

Help Small Farmers Keep Farming

Increase Efficiency



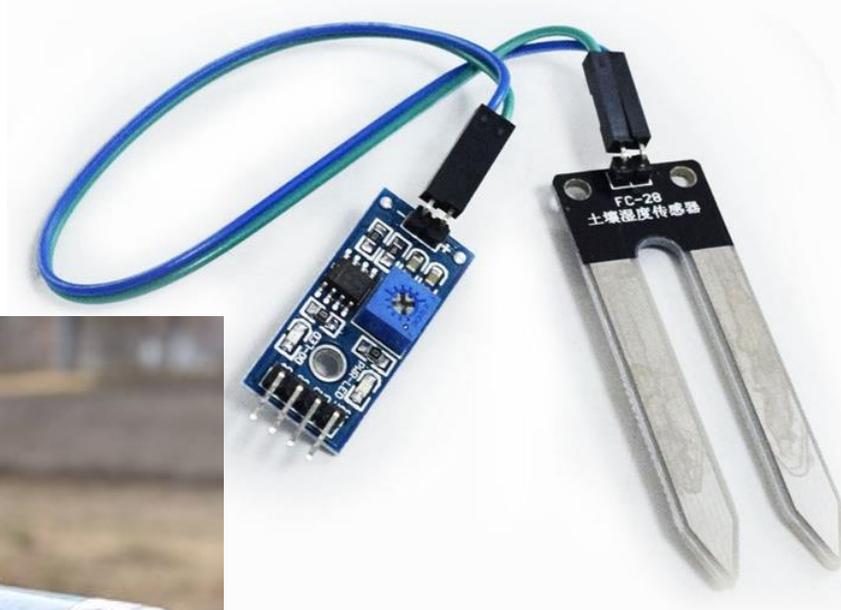
Reduce Loss



Increase Income



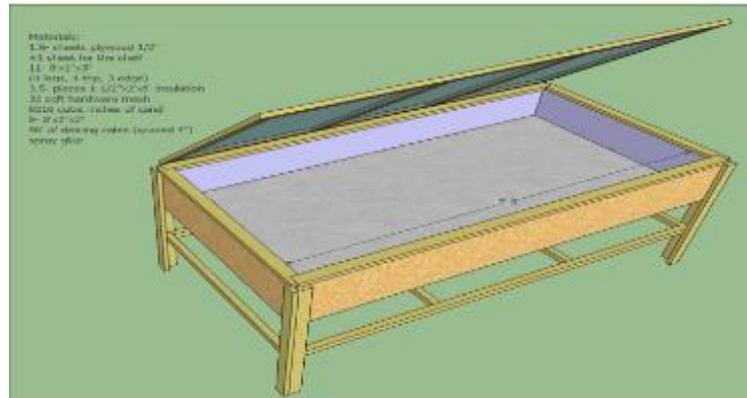
Increase Efficiency Using Technology



Increase Efficiency Using Technology



Learn From Other Farmers on Farm Hack



Heated Greenhouse Table



Home built no-till seed drill

Waterer for rotational grazing

Easy to move, low cost watering system that reduces issues associated with fixed watering locations.

<https://farmhack.org/tools>

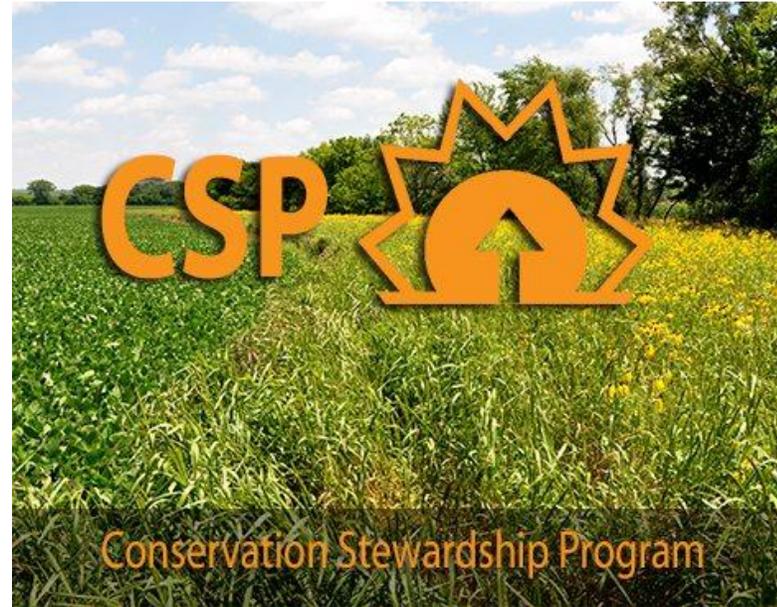
Reduce Losses



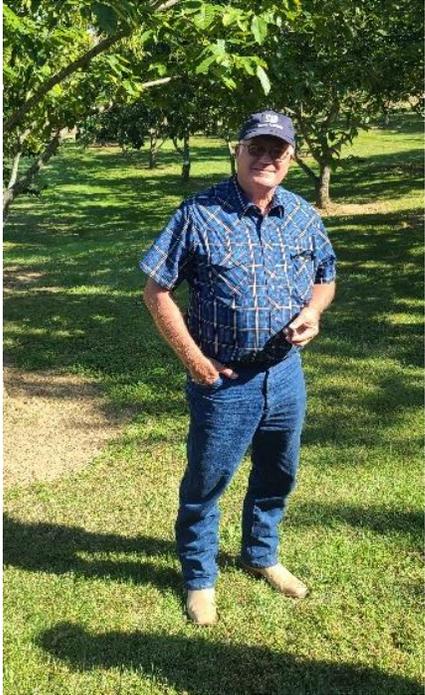
Increase Income by Adding New Enterprises



Increase Cash flow



Direct Market to Consumers



David Middleton

Middleton's All Natural Meats
Mt. Vernon, Missouri

Successfully Direct Marketing Beef



David Middleton



Missouri
AgrAbility

Special Thanks to the
USDA NIFA:
AgrAbility Grant
#2018-41590-22323
&
#2022-41590-38128



United States Department of Agriculture
National Institute of Food and Agriculture

Questions?