

Think Outside of the Box to Increase the Income of Small Farmers



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Mary Bolling

East Central Region, Missouri

Innovative Small
Farmers' Outreach Program

Lincoln University
Cooperative Extension

Help Small Farmers Keep Farming

Increase Efficiency



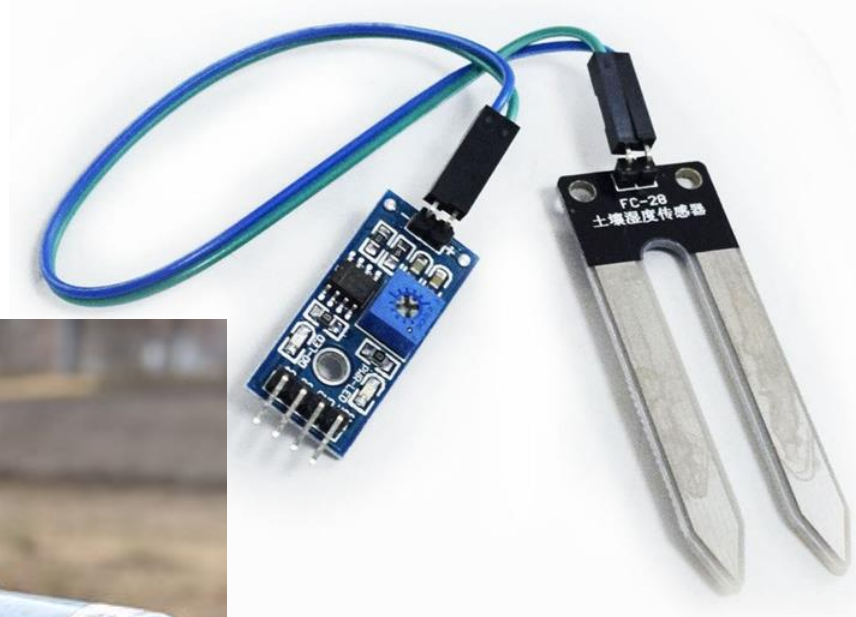
Reduce Loss



Increase Income



Increase Efficiency Using Technology



Increase Efficiency Using Technology

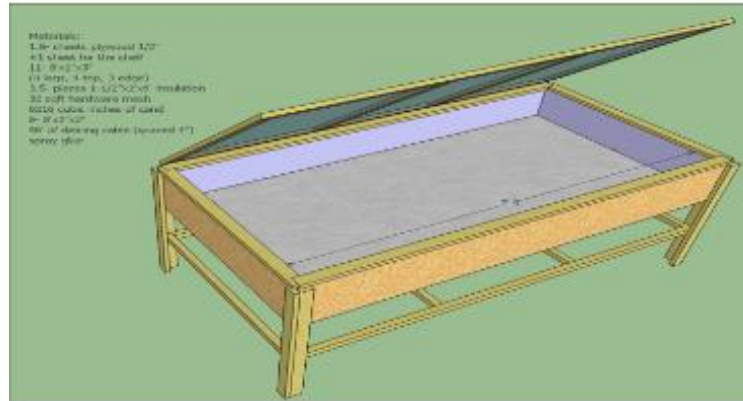


Learn From Other Farmers on Farm Hack



Waterer for rotational grazing

Easy to move, low cost watering system that reduces issues associated with fixed watering locations.



Heated Greenhouse Table



Home built no-till seed drill

<https://farmhack.org/tools>

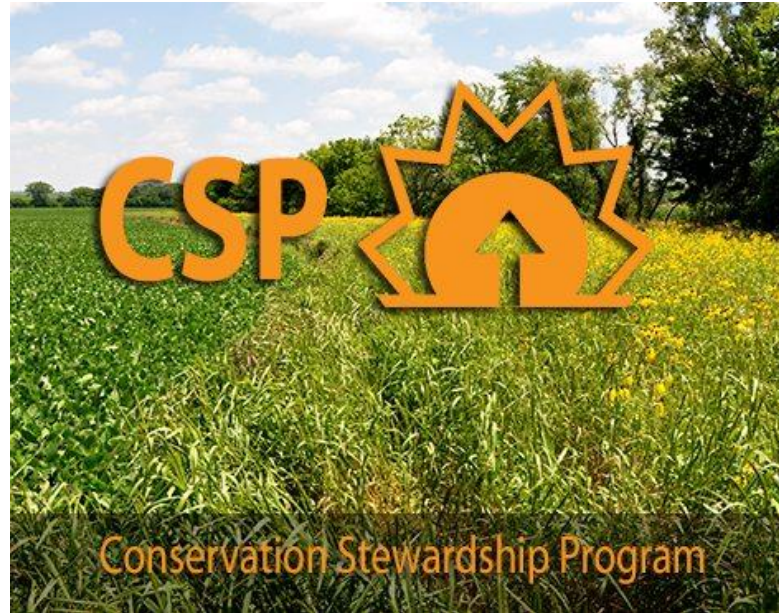
Reduce Losses



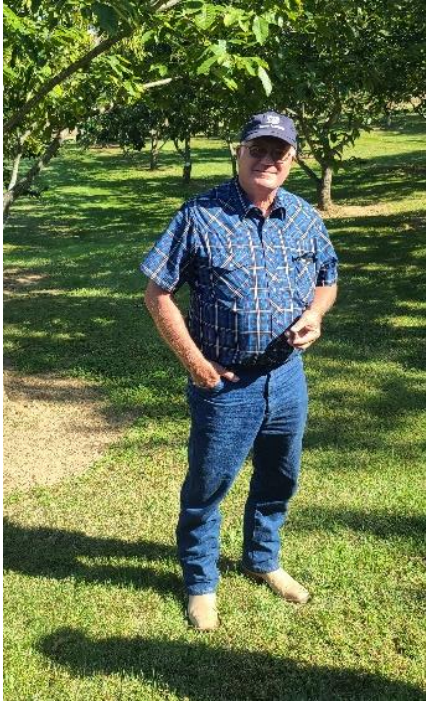
Increase Income by Adding New Enterprises



Increase Cash flow



Direct Market to Consumers



David Middleton

Middleton's All Natural Meats
Mt. Vernon, Missouri

**Successfully Direct
Marketing Beef**



David Middleton



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Questions?