



United States Department of Agriculture

USDA Farm Service Agency Programs for Beginning Farmers





Farm Service Agency **Overview**

- Define Beginning Farmer
- Establishing Your Farms For Program Participation
- Farm Programs
- Farm Loan Programs
- COC Elections



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Farm Service Agency

Defining Beginning Farmer



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Beginning Farmer- Defined

- Beginning farmer or rancher means a person or legal entity, including all members, shareholders, partners, beneficiaries, etc., (as fits the circumstances) of an entity, who for a program year both:
 - Has not operated a farm or ranch in the previous consecutive 10 years, and
 - Will have, or has had, for the relevant period materially and substantially participated in the operation of a farm or ranch.



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Beginning Farmer- Defined (Continued)

For legal entities to be considered a Beginning Farmer or Rancher:

- the requirements above must be met by all members
- All members must be related by blood or marriage

Producer will certify Beginning Farmer Status on form CCC-860



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Farm Service Agency
Establishing Your Farms



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Establishing Your Farms

- If you are interested in participating in our programs please call or visit our office

Tippecanoe County FSA Office
1812 Troxel DR, STE C2
Lafayette, IN 47909
(765)474-9992 ext. 2

- What should you bring to your initial appointment?
 - Deeds
 - Entity Documents and member contact information (if applicable)
 - Cash Leases
 - Voided check (program payments are all made via direct deposit)
 - Other Personal Information needed (SSN, address, contact information, etc.)



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Farm Service Agency
Farm Programs



Farm Service Agency

Farm Programs

- Agriculture Risk Coverage & Price Loss Coverage (ARCPLC)
- Conservation Reserve Program (CRP)
- Non-insured Crop Disaster Assistance Program (NAP)
- Marketing Assistance Loan Program (MAL)
- Farm Storage Facility Loan Program (FSFL)
- Livestock Indemnity Program (LIP)
- Livestock Forage Program (LFP)
- Emergency Assistance for Livestock, Honeybees, and Farm-Raised Fish Program (ELAP)



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Agricultural Risk Coverage (ARC)

&

Price Loss Coverage (PLC)



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ARC/PLC

Covered Commodities for ARC/PLC

Barley	Canola	Corn
Crambe	Flaxseed	Garbanzo, Large
Garbanzo, Small	Grain Sorghum	Lentils
Mustard Seed	Oats	Peanuts
Peas, Dry	Rapeseed	Rice, Long Grain
Rice, Medium Grain	Safflowers	Sesame Seed
Soybeans	Sunflower Seed	Wheat



Farm Service Agency ARC/PLC Program

- ARCPLC is a “shallow loss” program that was implemented by the 2014 Farm Bill to provide assistance to farm operators when effective price is less than reference price (PLC), or actual revenue is less than the guarantee revenue (ARC-CO).
- Owners and operators were allowed a one time opportunity to reallocate base acres, update farm yields, and elect into the program (PLC, ARC-CO, or ARC-IC) of their choice on each individual farm for the term of the current Farm Bill.

PLC and ARC-CO were selected on crop by crop basis on a farm

PLC crops and ARC-CO crops can be on the same farm

NOTE: RMA's SCO is an option for crops with PLC elected

- To be eligible for payment producer must meet actively engaged in farming, cash rent tenant provisions (if application), be in compliance with HELC/WC, and AGI.
- Payment Limitation is \$125,000



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Price Loss Coverage Program (PLC)

- Payments made when effective price is less than the reference price for a covered commodity.
- Reference Prices: Corn **\$3.70** Soybeans **\$8.40** Wheat **\$5.50**
- Effective Price is the higher of Marketing year Average Price (MYA) for the crop or the National Loan Rate for the crop.
- Payments made on **85%** of base acres of the covered commodity.
- Payments are made regardless of the planting of the covered commodity.

NOTE: The reference price & national loan rate for each crop was set by statute and remains the same for all years of the farm bill.



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Price Loss Coverage Program (PLC)

- The Reference Price & National Loan Rate remains the same for the life of the 2014 farm bill:

Crop	Reference Price	National Loan Rate	Max PLC Rate
Barley	\$4.95	\$1.95	\$3.00
Corn	\$3.70	\$1.95	\$1.75
Oats	\$2.40	\$1.39	\$1.01
Soybeans	\$8.40	\$5.00	\$3.40
Wheat	\$5.50	\$2.94	\$2.56
Grain Sorghum	\$3.95	\$1.95	\$2.00



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Price Loss Coverage Program (PLC)
Example

- Farm #1: Corn Base: **100 acres** PLC Yield: **142/bu**
- Reference price for Corn is **\$3.70/bu**.
- The Corn loan rate is **\$1.95/bu**.
- If the marketing year average price, MYA, (hypothetical) is **\$3.50/bu**, the PLC payment rate would be **\$0.20/bu** (\$3.70 reference price - \$3.50 MYA).

PLC payment computation:

- 100 acres corn base **X** 85% **X** \$0.20/bu **X** 142/bu = **\$2414.00**

**Payments made after October 1 of the following year.*



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Agricultural Risk Coverage-County (ARC-CO)

- Payments made when the **ARC-CO Actual Revenue** is *less than* the **ARC-CO Guarantee** (*86% Benchmark*) for a covered commodity.
 - *County “Yield” data is used, not individual farm data*
- The payment rate can be no higher than **10% of the ARC-CO Benchmark Revenue** for the covered commodity.
- Payments made on **85%** of base acres of the covered commodity.
- Payments are made regardless of the planting of the covered commodity.



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ARC-CO Benchmark Revenue Calculation

- ARC-CO Benchmark Revenue calculated by multiplying:
 - 5 Year Olympic Average Yield: higher of :
 - County Yield for the crop
 - 70% of the county transitional yield (70%T)
 - 5 Year Olympic Average Price: higher of :
 - Market Year Average (MYA) price
 - Reference Price for the covered commodity.



Farm Service Agency ARC-CO Payment Calculation

2014 Tippecanoe County Actual Payment Calculation:

Corn ARC-CO Benchmark Revenue Calculation:

Benchmark Yield = **171/bu**

Benchmark Price = **\$5.29**

Benchmark Revenue = 171 X \$5.29 = \$904.59

Corn ARC-CO Guarantee Calculation:

Guaranteed Revenue = \$904.59 X 86% = \$777.95

Corn ARC-CO Actual Revenue Calculation:

County Actual yield = 207 bu.

Greater of loan rate or MYA = \$3.70 (MYA)

Actual Revenue = 207 X \$3.70 = \$765.90

Corn ARC-CO:	Guarantee	\$777.95
	Actual Revenue	- <u>\$765.90</u>
	Revenue Loss	\$ 12.05

Payment Corn base 100 acres X 85% X **\$12.05 = \$1,024.25**

******* 2014 Payment was then be reduced by 6.8% due to sequestration**

Note: Maximum Payment Rate would be **\$90.46** (Benchmark Revenue \$904.59 X 10%)



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**Conservation Reserve Program
(CRP)**



Farm Service Agency **CRP Eligibility**

- Who can participate?
 - Owner (must meet eligibility and AGI requirements)
 - Tenant (must meet eligibility and AGI requirements)
- How Does Land Meet Program Eligibility?
 - Owner must have owned the ground for 1 year
 - Must have been planted to a commodity crop 4 out of 6 years from 2008-2013



Farm Service Agency CRP Stats as of 9/30/2015

24 Million Acre National Limit

Level	Total Acres	General Acres	Continuous
National	23,658,148	17,559,103	6,099,045
Indiana	228,372	92,016	136,356
Expiring 9/30/16			
National	1,910,408	1,533,657	376,751
Indiana	28,449	13,557	14,892



Farm Service Agency **General CRP**

- Not currently in a General CRP sign-up period
- Last Sign-up SU49
 - December 1, 2015 – February 26, 2016
- Competitive Offers
 - Ranked Nationally
 - Environmental Benefits Index



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Continuous CRP

- Currently in SU48
- Protect environmentally sensitive ground
- May be enrolled in CRP at any time
- Offers are automatically accepted provided the land and producer meet certain eligibility requirements
- Not competitive (except grasslands)



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Continuous CRP- Options

- CCRP
- Marginal Pastureland
- SAFE
- CREP
- Wellhead Protection
- Grassland



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Farm Service Agency Continuous CRP- Practices





Farm Service Agency

Indiana's Most Popular Practice

CP21 Filter Strips

- 15,333 practices and 49,740 acres
- 10,250 miles.....if average width is 40'
- Intercepts and filters nutrients from runoff
- Reduces erosion and traps sediment
- Provides habitat and corridors for wildlife
- Sequesters carbon



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Indiana's Most Popular Practice

CP21 Filter Strips

- Be at least 20' and not more 120' in width
 - CREP must be 30'
 - Design specs in excess of 120' must be documented by NRCS.
- Immediately adjacent and parallel to 1 of the following.....perennial stream, having perennial flow, seasonal stream, sink hole



Farm Service Agency Indiana's Most Popular Practice CP21 Filter Strips

Practice Number And Name	Continuous	General	Contract Length	SIP	PIP	Rental Rate Incentive	Maximum Maintenance Incentive Rate
CP21, Filter Strip	X		10-15	Y *--(\$10)	Y	Y (20 percent)	\$0, \$4, \$5



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Indiana's 2nd Most Popular Practice
CP8A-Grassed Waterway

- 18,664 acres on 15,687 practices
- Average is 1.2 acres per CP8A
- reduces the negative effects of water flow on cropland
- grass cover serves as natural filter, slowing the water flow and trapping sediment and nutrients in run-off



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Indiana's 2nd Most Popular Practice
CP8A-Grassed Waterway

- always be installed to meet the minimum criteria to convey water off a field
- may be constructed to a width up to 2 times the minimum design standard if requested by the producer
- not to exceed a width of 100 feet
 - additional width seeding



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State Acres For Wildlife Enhancement (SAFE)

- Began in 2007
- States can address local wildlife conservation needs and install practices that benefit State wildlife objectives through targeted habitat restoration
- locally developed conservation proposals



Farm Service Agency SAFE Acreage Allocations

Indiana CRP/SAFE Acreage Allocations			
Priority Area/Practice	Acres Available	Acres Obligated	Acres Remaining
Indiana Bat	5,800.00	5,151.85	648.15
Sedge Wren Grasshopper Sparrow	8,050.00	7,362.46	687.54
Henslows Sparrow	11,675.00	10,856.69	818.31
Northern Bobwhite	16,275.00	16,250.16	0.00
Ring Neck Pheasant	10,000.00	9,978.76	0.00
American Woodcock	1,150.00	547.75	602.25
CP23	4,700.00	3,808.00	892.00
CP23A	5,129.00	4,691.76	437.24
As of:	6/10/16		



Farm Service Agency SAFE Practice- CP38C Indiana Bat





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**SAFE - Indiana Bat
Practices**

CP38C CP3A
Hardwood Tree Planting

CP38C CP31
Bottomland Timber Establishment on wetland



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SAFE Practice- CP38E

Northern Bobwhite Quail





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**SAFE – Bobwhite Quail
Practices**

CP38E_{CP2}

Permanent Native Grasses

CP38E_{CP4D}

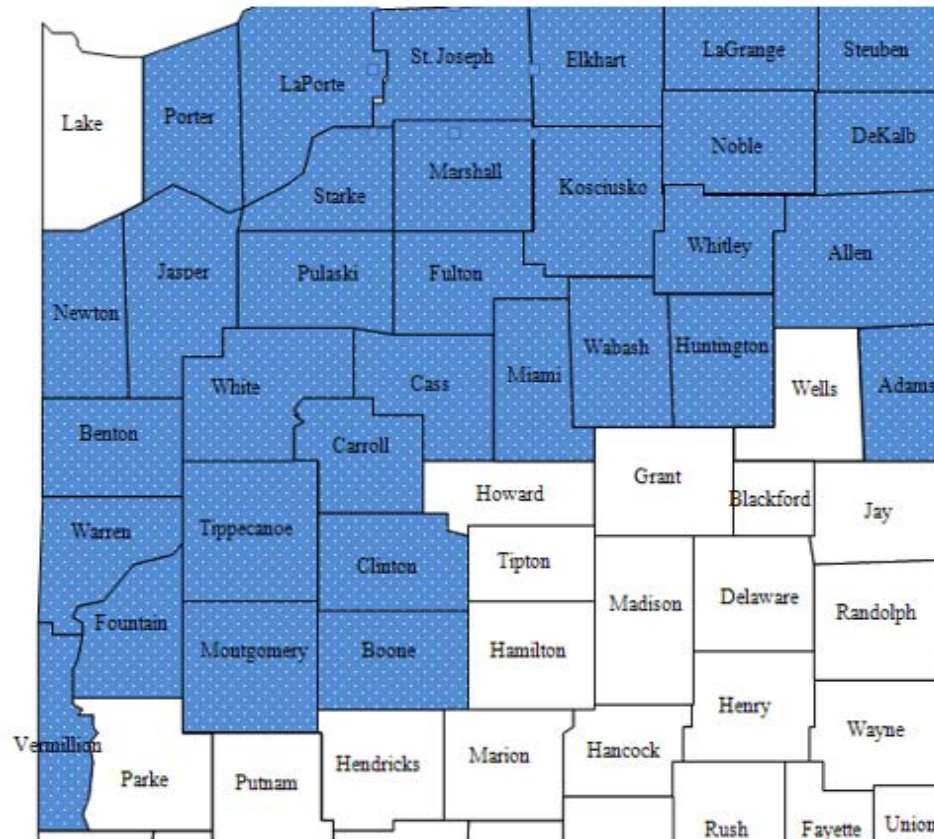
Permanent Wildlife Habitat

CP38E_{CP25}

Rare and Declining Habitat



Farm Service Agency SAFE Practice- CP38E Ringneck Pheasant





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**SAFE – Bobwhite Quail
Practices**

CP38E_{CP2}

Permanent Native Grasses

CP38E_{CP4D}

Permanent Wildlife Habitat

CP38E_{CP25}

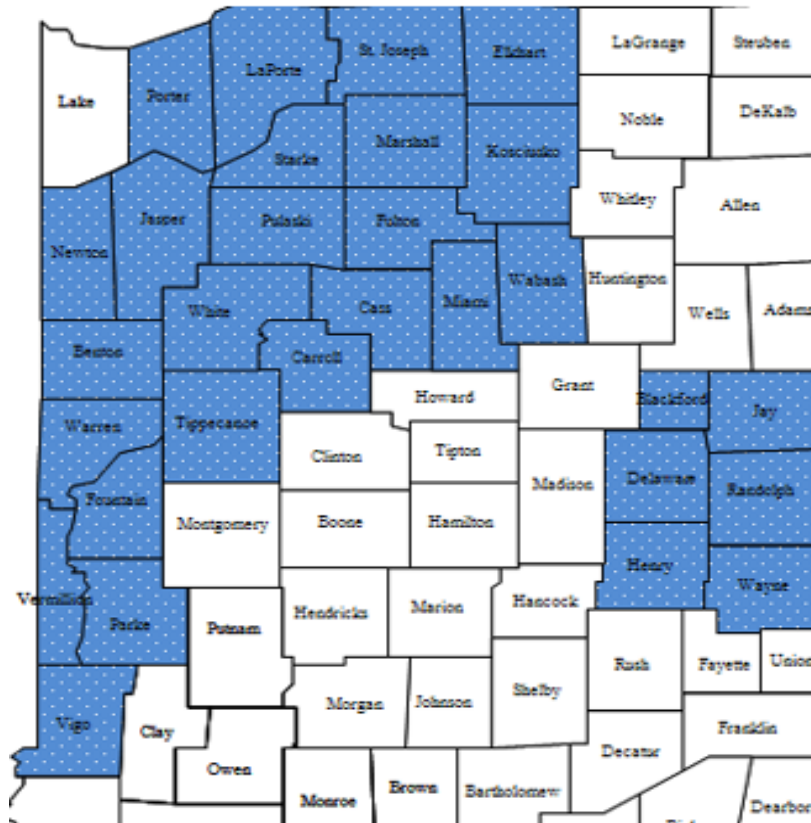
Rare and Declining Habitat



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SAFE Practice- CP38E

American Woodcock





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SAFE – American Woodcock Practices

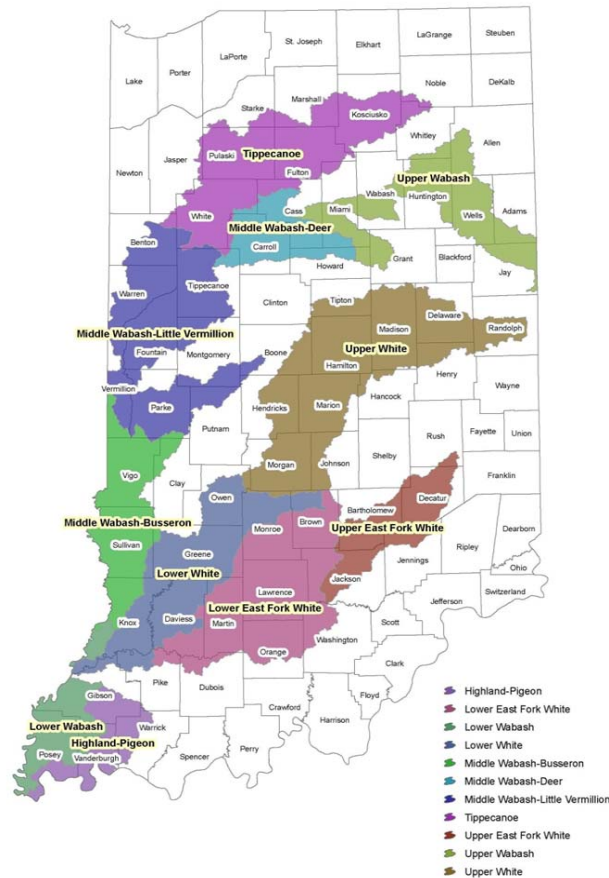
CP38E CP4D

Permanent Wildlife Habitat



Farm Service Agency Conservation Reserve Enhancement Program (CREP)

Conservation Reserve Enhancement Program
Eligible Watersheds





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Indiana CREP- Purpose

- Reduce runoff that contributes to high nonpoint source sediment, nutrient, pesticide, and herbicide losses from agricultural lands
- Alleviate water quality concerns by restoring buffers and wetlands in affected watersheds
- Enhance habitat of state and federally listed threatened and endangered species and other wildlife



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Indiana CREP- Practices

- CP2 – Permanent Native Grass (169)
- CP3A – Hardwood Tree Planting (18)
- CP4D – Permanent Wildlife Habitat (21)
- CP21 – Filter Strip (3,640)
- CP22 – Riparian Buffer (343)
- CP23 – Wetland Restoration (223)
- CP23A – Wetland Restoration Non Floodplain (1,470)
- CP31 – Bottomland Timber Establishment on Wetland (3,399)

Acreage enrolled for practice as of 9/30/15 in parentheses.



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Indiana CREP
Additional Incentives

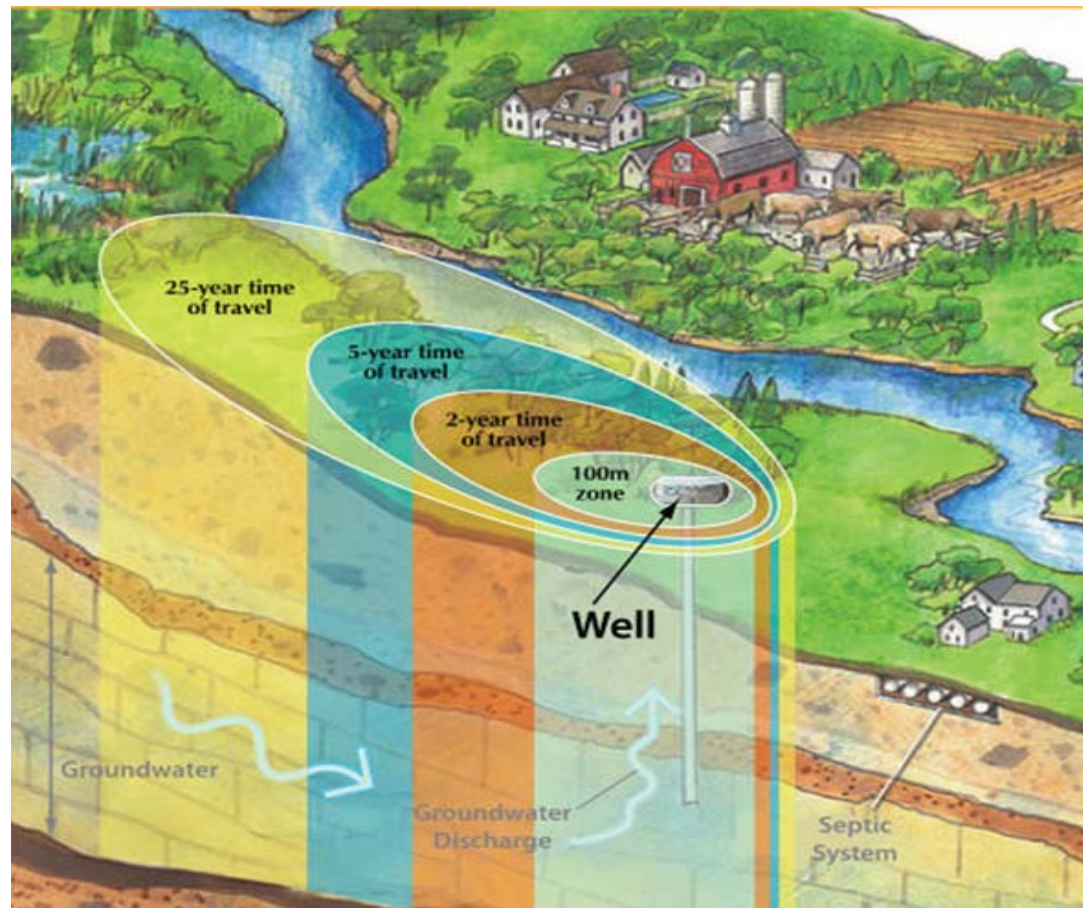
- Pay higher incentives on annual rental rates in these areas – plus state incentives as follows:
 - CP23/23A - \$950
 - CP3A, CP22, CP31 - \$400
 - CP2, CP4D, CP21 - \$100



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Wellhead Protection Areas





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Wellhead Protection Area Practices

- CP1 – Permanent Introduced Grasses/Legumes
- CP2 – Permanent Native Grasses
- CP3 – Tree Planting (Pine/Softwood)
- CP3A – Hardwood Tree Planting
- CP4B – Permanent Wildlife Habitat Corridors
- CP4D - Permanent Wildlife Habitat

10% incentive and SIP and PIP available.



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Continuous CRP- Options

- CCRP Initiatives
 - Non Floodplain Wetlands
 - Floodplain Wetlands
 - Bottomland Hardwood
 - Upland Bird Habitat
 - HELI



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Wetland Restoration Initiatives- CP23/CP23A

- Areas that used to be wetlands but have been converted to ag use
- Indiana wetlands can include open water, marsh, wet meadows, forested habitat
- Restoration of wetlands and adjacent buffers results in erosion control, water quality improvement, and habitat.



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**Wetland Restoration
Initiative- CP23**





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Wetland Restoration Initiative- CP23

- within the 100-year floodplain of a permanent river or stream
- includes a minimum of 51 percent hydric soils
- Upland buffer with maximum ratio of 3:1 (3 acres buffer for 1 acre wetland)



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**Wetland Restoration
Initiative- CP23A**





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Wetland Restoration Initiative- CP23A

- Outside the 100-year floodplain
- includes a minimum of 51 percent hydric soils
- Upland buffer with maximum ratio of 4:1 (4 acres buffer for 1 acre wetland)



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**Bottomland Timber Establishment
CP31**





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Bottomland Timber Establishment - CP31

Bottomland Timber Establishment

- Wetlands within 100 year flood plain
- IDNR or TSP
- < 25% of site softwood species.
- At least three (3) different species of mast producing hardwoods
- entire area established to trees.
- Sites specific plan developed by IDNR
- Limited to 6,000 acres (non CREP). As of June 1, 2015; IN had 2,355 acres enrolled in CP31.



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Farm Service Agency Upland Bird Habitat CP33





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Upland Bird Habitat- CP33

- Food & cover for quail and upland birds in cropland areas
- 23,500 acreage limitation – Indiana
 - 14,200 enrolled
- 30' minimum; 120' maximum
- Pre-enrollment field must be 5 acres
- No Trees!



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Farm Service Agency Other Continuous CRP Practices

- CP 42 – Pollinator Habitat



- CP 5A – Field Windbreak



...and more!



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CRP Grasslands

- Working lands grazing program
- Is a competitive/ranked program
- Encourages management of grazing lands
 - CP87
 - CP88
 - CP42





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Noninsured Crop Disaster Assistance Program (NAP)



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NAP- Eligibility Requirements

- Owner or tenant with a risk/share of an eligible NAP crop
- Must complete application for coverage (and all required eligibility documentation)
- Must annually certify eligible crops by applicable reporting date
- Must report producer by crop production reporting date



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NAP- Limitations and Eligibility

- \$125,000 payment limitation
- \$900,000 AGI provision



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NAP- Eligible Crops

Any commercial agricultural crop (excluding livestock and their by-products), commodity, or acreage of a commodity grown for food or fiber, and commercial or industrial crops for which CAT or additional coverage (non-pilot) is not available



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NAP- Eligible Crops

- crops grown for food
- crops planted and grown for livestock consumption
- crops grown for fiber, excluding trees grown for timber, lumber, or paper
- aquaculture species, including ornamental (tropical) fish
- floriculture crops
- ornamental nursery (including propagation stock)
- Christmas tree crops/commodities



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NAP- Eligible Crops

- turfgrass sod
- sea oats and sea grass
- seed crops/commodities where the propagation stock is commercially produced for sale as seed stock for other eligible NAP crop production
- industrial crops (including those grown expressly for the purpose of producing a feedstock for renewable biofuel, renewable electricity, or bio based products)



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NAP- Ineligible Crops

- by-products resulting from processing or harvesting an eligible crop, such as peanut stover, oat straw, corn stover, wheat straw etc.
- nonornamental nursery plants, such as strawberry plants, orange trees, etc. Exception to this ineligibility could be plants grown as seed crops
- home gardens or crops not being produced for commercial sale
- experimental crops
- volunteer stands, except native forage
- livestock and their by-products
- trees grown for lumber, timber, or paper products



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NAP- Ineligible Crops

CAT or additional level of insurance coverage is available

Group Risk Protection insurance

Crop acreage for which individual coverage is available only as a pilot product is eligible for NAP assistance.



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NAP- Coverage Options

Basic CAT level coverage is still available at:

Approved Yield	Average Market Price
50	55

Note: Average direct prices and HMP do not apply to Basic CAT level coverage



Farm Service Agency NAP- Coverage Options

Additional buy-up coverage is also available at:

Yield Level	Price Level
50%	100%
55%	100%
60%	100%
65%	100%

Note: Average Market Price may also be average direct market price and/or HMP when the producer elects Buy-Up

Note: Crops intended to be grazed are not eligible for coverage above the Basic CAT level (50/55)



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NAP- Required Information to Remain Eligible

To be eligible for NAP assistance, the following crop acreage information must be reported:

- Name of the crop (lettuce, clover, etc.);
- Type and variety (head lettuce, red clover, etc.);
- Location and acreage of the crop (field, sub-field, etc.);
- Share of the crop and the names of other producers with an interest in the crop;
- Type of practice used to grow the crop (irrigated or non-irrigated);
- Date the crop was planted in each field; and
- Intended use of the commodity (fresh, processed, etc.).

Producers should report crop acreage shortly after planting (early in the risk period) to ensure reporting deadlines are not missed and coverage is not lost.



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NAP- Required Information to Remain Eligible

Producers with NAP coverage must provide the following production information:

- The quantity of all harvested production of the crop in which the producer held an interest during the crop year;
- The disposition of the harvested crop, such as whether it is marketable, unmarketable, salvaged or used differently than intended; and
- Verifiable or reliable crop production records (when required by FSA).

When those records are required, producers must provide them in a manner that can be easily understood by the FSA county committee. Producers should contact the FSA office where their farm records are maintained for questions regarding acceptable production records.



Farm Service Agency NAP- Notice of Loss

Prevented Planting

File NOL within 15 days after the final planting date

Low Yield

- Hand harvested crops
 - Notify COF within 72 hours, ***and***
 - File NOL within 15 days of earlier of occurrence or loss becomes apparent
- Other crops as determined by DAFP
 - Notify COF within 72 hours, ***and***
 - File NOL within 15 days of earlier of occurrence or loss becomes apparent



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**Marketing Assistance Loans
(MAL)**



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Farm Service Agency MAL Policy

Producer Eligibility For Disbursement

- Acreage report showing share in commodity
- Beneficial interest in commodity
- Compliance with following rules:
 - Conservation
 - Foreign person
 - Controlled substance
 - DCIA





Farm Service Agency MAL Policy Eligibility- Acreage Report

- FSA-578 showing a share in MAL requested crop
- Statutory requirement that **all cropland** on the farm be reported by the applicable final reporting date
 - If **all** cropland not reported by the applicable final reporting date, all production from that farm **not eligible** for MAL



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MAL Policy
Eligibility- Beneficial Interest

Beneficial interest is **both**:

- control of the commodity
- title to the commodity



Farm Service Agency MAL Policy Eligibility- Requirements

- AGI compliance
- Actively engaged in farming, cash rent tenant & member contribution determinations made
- Compliance with conservation plan & AD-1026 required:
 - from producer & **all** affiliated producers accordingly
 - for **both** MAL disbursement & market loan gain repayments
- Payment limitation \$125,000 annual limit for market loan gains, LDPs, ARC and PLC

Note: All members of an entity must meet these requirements & flags updated or entity percentage eligible for market loan gain reduced.



Farm Service Agency MAL Policy Marketing Authorizations

- Authorizes removal & delivery of farm-stored loan collateral to a buyer for sale with sale proceeds immediately used to repay loan
- Notifies buyer that CCC has a perfected security interest in specified quantity
- Must be requested **before** MAL collateral is moved
- Delivery evidence is required with repayment
- Producer specifies 15 or 30 day authorization period



Farm Service Agency
MAL Policy
Loan Rates & Loan Maturity

Tippecanoe 2015 Corn Loan Rate: 1.97

Tippecanoe 2015 Soybean Loan Rate: 5.12

Tippecanoe 2015 Wheat Loan Rate: 2.65

- Interest rate on each MAL for the term of the loan is locked in for the month in which the loan is approved (current loan rate is 1.625%)
- Loans mature after 9 months



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**Farm Storage Facility Loans
(FSFL)**



Farm Service Agency FSFL

The Farm Storage Facility Loan (FSFL) Program provides low-interest financing for producers to build or upgrade farm storage and handling facilities.

A producer may borrow up to \$500,000 per loan, with a minimum down payment of 15 percent. Loan terms are up to 12 years, depending on the amount of the loan.

Loan applications should be filed in the administrative FSA office that maintains the farm's records.



Farm Service Agency **FSFL- Eligible Producers**

- Landowners, landlords, operators, or tenant.
- Producer of facility loan commodity.
 - Wheat, oats, barley, corn, oilseeds, soybeans harvested for grain.
 - Wheat, oats, barley, corn, grain sorghum harvest for other than grain.
- Demonstrates need for increased storage capacity.
- No delinquent Federal nontax debts as defined by DCIA.
- In compliance with HEL and wetland provisions
- In compliance with National Environmental Policy, FSA-850.
- In compliance with all local zoning, land use, and building codes.



Farm Service Agency **FSFL- Eligible Producers (Continued)**

- Satisfactory credit history determined by CCC.
- Ability to repay debt resulting from FSFL.
- Provide proof of multi-peril crop insurance.
- Provide proof of all peril insurance on the storage facility and flood insurance when applicable.
- Has not been convicted under Federal or State Law of controlled substance violations.



Farm Service Agency FSFL- Terms and Limits

- Loan Terms:
 - 3 years (microloans)
 - 5 years (microloans)
 - 7 years (\$100,000 or less)
 - 10 years (\$100,000.01-\$250,000 can be 7- year or 10- year term)
 - 12 years (\$250,000-\$500,000 can be 7-, 10-, or 12-year term)
- Interest Rates:
 - Announced monthly.
 - The rate for term of a loan will be the rate in effect for the month of loan approval.
 - July 2016 Rates:
 - 3 year term: 1.000%
 - 5 year term: 1.250%
 - 7 year term: 1.500%
 - 10 year term: 1.750%
 - 12 year term: 1.875%



Farm Service Agency **FSFL- Terms and Limits**

- The principal amount of a FSFL shall be 85% or less of the total net cost.
- \$100 nonrefundable application fee collected at time of application.



Farm Service Agency **FSFL- Microloan Option**

- Producers who select the FSFL microloan option can borrow up to \$50,000, with the minimum down payment reduced to five percent and shorter loan terms. Producers can self-certify the storage needs of the eligible commodity and are not required to demonstrate storage needs based on production history.
- Applicants for all loans will be charged a nonrefundable \$100 application fee.



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FSFL- Eligible Commodities

The following commodities are eligible:

- Corn, grain sorghum, rice, soybeans, oats, peanuts, wheat, barley or minor oilseeds harvested as whole grain;
- Corn, grain sorghum, wheat, oats or barley harvested as other-than-whole grain;
- Other grains (triticale, speltz and buckwheat);
- Pulse crops (lentils, chickpeas and dry peas);
- Hay;
- Honey;
- Renewable biomass;
- Fruits (includes nuts) and vegetables - cold storage facilities;
- Floriculture;
- Hops;
- Maple sap;
- Milk;
- Cheese;



Farm Service Agency **FSFL- Eligible Commodities** (Continued)

The following commodities are eligible:

- Butter;
- Yogurt;
- Eggs;
- Meat/poultry (unprocessed);
- Rye; and
- Aquaculture (excluding systems that maintain live animals through uptake and discharge of water).



Farm Service Agency FSFL- Environmental Evaluation Requirement

- These loans must be approved by the local FSA state or county committee **before** any site preparation and/or construction can be started.
- All loan requests are subject to an environmental evaluation. Accepting delivery of equipment, starting any site preparation or construction before loan approval may impede the successful completion of an environmental evaluation and may adversely affect loan eligibility.



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Farm Service Agency **FSFL- Eligible Facilities, Equipment, and Upgrades**

Eligible new/used facilities and upgrades must have a useful life for at least the term of the loan.



Farm Service Agency FSFL- Eligible Facilities, Equipment, and Upgrades

Eligible Facilities, Equipment, and Upgrades Include:

- Conventional cribs or bins;
- Oxygen-limiting structures and remanufactured oxygen-limiting structures;
- Flat-type storage structures;
- Electrical equipment and handling equipment (excluding the installation of electrical service to the electrical meter);
- Safety equipment, such as interior and exterior ladders and lighting;
- Equipment to improve, maintain or monitor the quality of stored grain;
- Concrete foundations, aprons, pits and pads, including site preparation, off-farm labor and material, essential to the proper operation of the grain storage and handling equipment;



Farm Service Agency FSFL- Eligible Facilities, Equipment, and Upgrades

Eligible Facilities, Equipment, and Upgrades Include:

- Renovation of existing farm storage facilities, under certain circumstances, if the renovation is for maintaining or replacing items;
- Grain handling and grain drying equipment determined by the Commodity Credit Corporation to be needed and essential to the proper operation of a grain storage system (with or without a loan for the storage facility);
- Structures that are bunker-type, horizontal or open silo structures, with at least two concrete walls and a concrete floor;
- Structures suitable for storing hay built according to acceptable design guidelines;
- Structures suitable for storing renewable biomass;
- Bulk tanks for storing milk or maple sap;



Farm Service Agency

FSFL- Eligible Facilities, Equipment, and Upgrades

Eligible Facilities, Equipment, and Upgrades Include:

- Cold storage buildings, including prefabricated buildings that are suitable for eligible commodities. Also may include cooling, circulating and monitoring equipment and electrical equipment, including labor and materials for installation of lights, motors and wiring integral to the proper operation of a cold storage facility; and
- Storage and handling trucks, including refrigerated trucks.



Farm Service Agency FSFL- Eligible Facilities, Equipment, and Upgrades

Other examples of equipment include but are not limited to the following:		
<ul style="list-style-type: none"> • baggers • boxers • brush polishers • bulk bin tipplers • case palletizers • cement flooring • circulation fans • cold dip tanks • conveyors • drying tunnels • dumpers 	<ul style="list-style-type: none"> • electrical equipment • food safety-related equipment • hoppers • hydrocoolers • hydrolifts • ice machines • quality graders • refrigeration units or systems • roller creepfeeders • roller spray units 	<ul style="list-style-type: none"> • safety equipment meeting Occupational Safety and Health Administration requirements • sealants • sizers • sorting bins and/or tables • storage and handling trucks • washers • waxers • weight graders

Note:

- Eligible storage structures and handling equipment may be permanently affixed or portable.
- Facilities built for commercial purposes and not for the sole use of the borrower(s) are not eligible for financing.



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Farm Service Agency
**Livestock Indemnity Program
(LIP)**



Farm Service Agency **LIP- Purpose**

Compensates eligible livestock owners and contract growers for eligible livestock deaths in excess of normal mortality on farms that occurred in the calendar year for which benefits are being requested as a direct result of an eligible adverse weather event or attacks by animals reintroduced into the wild by the Federal Government or protected by Federal law, including wolves and avian predators.



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Farm Service Agency

Livestock Forage Program (LFP)



Farm Service Agency **LFP- Purpose**

To provide compensation to eligible livestock producers who suffer grazing losses for covered livestock due to:

- drought conditions
- fire on Federally managed land

Note: Losses due to drought must occur during the normal grazing period for the specific type of grazing land.



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Farm Service Agency

**Emergency Assistance for
Livestock, Honeybees, and Farm-
Raised Fish Program (ELAP)**



United States Department of Agriculture

Farm Service Agency

ELAP- Program Information

Emergency assistance for producers of livestock, honey bees, and farm-raised fish to aid in the reduction of losses due to disease (including cattle tick fever), adverse weather, or other conditions, such as blizzards and wildfires, as determined by the Secretary.

Funds made available under this program shall be used to reduce losses caused by feed or water shortages, disease, or other factors as determined by the Secretary.

ELAP will cover losses resulting from transporting water to eligible livestock, beginning in 2014 program year (October 1, 2013).



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Farm Service Agency
Farm Loan Programs
(FLP)



United States Department of Agriculture

Farm Service Agency **Farm Loan Program**

The Farm Service Agency makes and guarantees loans and provides credit counseling and supervision to farmers and ranchers who are temporarily unable to obtain private, commercial credit.



Farm Service Agency Farm Loan Program- Role

- **We enthusiastically market FSA's many direct and guaranteed FLP programs. They...**
 - ✓ **Facilitate the transfer of R/E to the next generation of farmers – average farmer age in 2012 census was 58.3**
 - ✓ **Help traditionally underserved and beginning farmers get started**
 - ✓ **Guide, direct and assist new 'niche' type operators**
 - ✓ **Keep existing farmers who are facing financial crises in business**
 - ✓ **Enable lenders to work with farmers who do not meet their lending criteria**



Farm Service Agency Farm Loan Program

- **Direct Loans**
 - ✓ Farm Ownership (\$300,000 limit) – DP 1.5%, Joint 2.5%
 - ✓ Operating (\$300,000 limit)
 - ✓ Emergency (\$500,000 limit)
 - ✓ Microloans – OL and FO (\$50,000 or less – aggregate)
 - ✓ Youth Loans (\$5,000 or less)

- **Guaranteed Loans**
 - ✓ Farm Ownership, Conservation and Term Operating
 - ✓ Lines of Credit
 - ✓ G loan limit (aggregate) is \$1,399,000 for FY 2016 – limit changes every October 1st
 - ✓ Usually charge a fee of 1.5% of amount guaranteed



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Farm Service Agency Direct and Guaranteed Dollars Loaned

FISCAL YEAR	# LOANS MADE	DOLLARS OBLIGATED	% OF FUNDS GUARANTEED	AVERAGE LOAN
2015	660	179 MILLION	81%	\$271,333
2014	730	179 MILLION	79%	\$245,495
2013	491	123 MILLION	85%	\$250,509
2012	625	151 MILLION	83%	\$242,155
2011	677	171 MILLION	82%	\$253,300
2010	594	116 MILLION	77%	\$194,900
2009	509	105 MILLION	81%	\$206,200
2008	536	107 MILLION	83%	\$199,500
2007	501	94 MILLION	81%	\$188,000
2006	489	83 MILLION	81%	\$170,000



Farm Service Agency FY 2015 Highlights

- **132 direct FO loans for ~\$25.5 million**
- **36.4% of all funds obligated went to beginning farmers and/or traditionally underserved**
- **0.7% direct loan delinquency rate**
- **0.61% guaranteed loan delinquency rate**
- **0.2% direct loan loss rate**
- **0.064% guaranteed loan loss rate**



Farm Service Agency FLP Basic Eligibility Criteria

- **Unable to get credit elsewhere ***
 - **Must be actively engaged in farming**
 - **Family sized farmer ***
 - **Sufficient training and experience**
- * not applicable to Conservation Loans**



Farm Service Agency FLP Contacts

- **Farm Loan Manager or Farm Loan Officer in any of Indiana's 9 Farm Loan Program offices**
- **Any other FSA office will direct you to the appropriate Farm Loan Office**
- **Indiana State Office: 317-290-3030**
- **<http://www.fsa.usda.gov/>**



United States Department of Agriculture


Farm Service Agency

County Committee Elections



United States Department of Agriculture

Farm Service Agency 2016 FSA County Committee Elections



United States Department of Agriculture

County Committee ELECTIONS 2016

June 15, 2016 The nomination period begins. Request nomination forms from the local USDA Service Center or obtain online at <http://www.fsa.usda.gov/elections>


Aug. 1, 2016 Last day to file nomination forms at the local USDA Service Center

Nov. 7, 2016 Ballots mailed to eligible voters

Dec. 5, 2016 Last day to return voted ballots to the USDA Service Center

Jan. 1, 2017 Newly elected county committee members take office

FSA COUNTS ON YOU:



NOMINATE AND VOTE!

VOTE VOTE VOTE VOTE VOTE

USDA is an equal opportunity provider, employer, and lender.



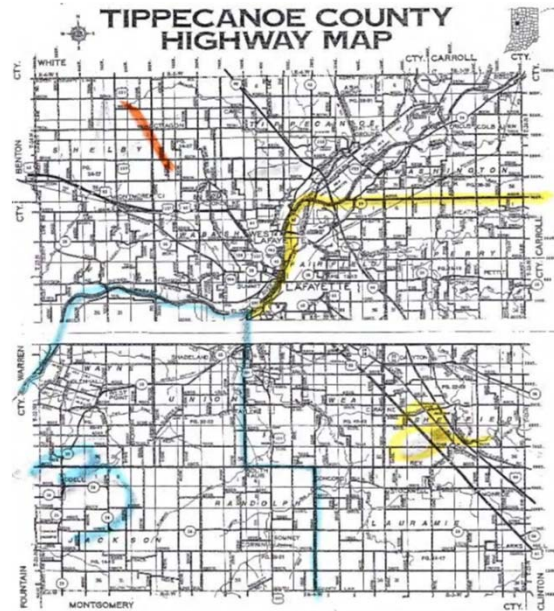
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Farm Service Agency Tippecanoe County Committee

Debra Kerkhove, Vice Chairperson (LAA 1)

Michael Peabody, Member (LAA 2)

David Swank, Chairperson (LAA 3)





United States Department of Agriculture

2016 FSA County Committee Elections

What are FSA County Committees?

- Locally-elected Farmers and Ranchers
- apply judgment and knowledge to help with decisions necessary to administer FSA programs in their counties





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2016 FSA County Committee Elections Get Involved

USDA encourages all eligible farmers and ranchers to participate in the county committee election process





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2016 FSA County Committee Elections

Why Are County Committees Important?

Make Decisions on:

- Price support loans & payments
- Acreage verification
- Conservation programs
- Incentive, indemnity & disaster payments
- Payment eligibility

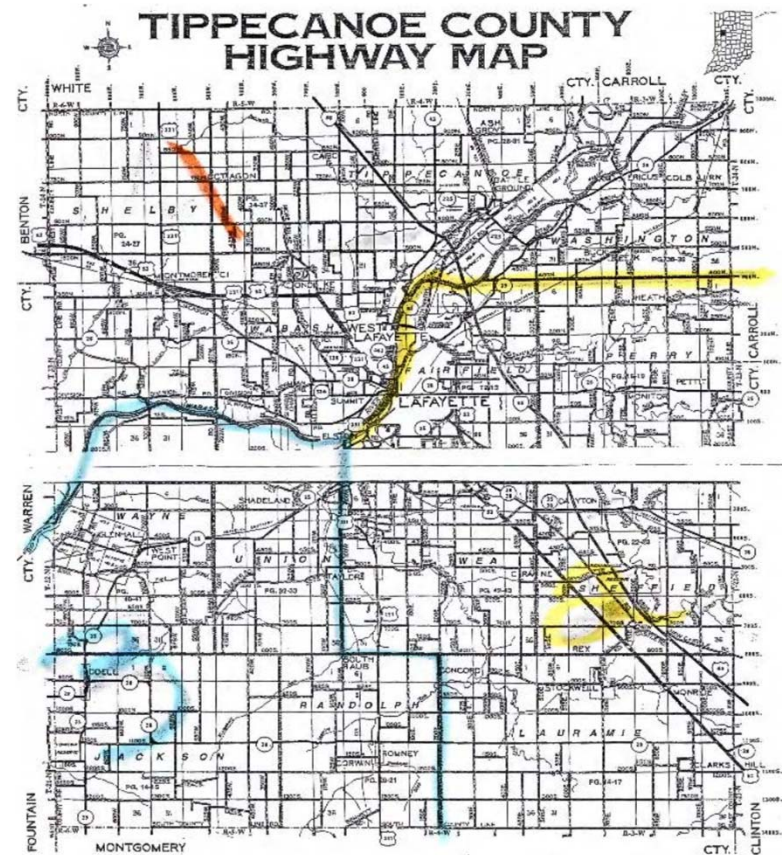




2016 FSA County Committee Elections Who Serves on County Committees?

Producers participating/cooperating in an FSA-administered program who:

- Live in the local administrative area
- Are of legal voting age





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2016 FSA County Committee Elections Committee Basics

- 3 - 11 members
- 3 - year terms
- Advisors appointed annually to represent women & minority interests





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2016 FSA County Committee Elections

How do I participate in the County Committee elections?

- Nominate
- Vote
- Inform others





2016 FSA County Committee Elections County Committee Elections 2016 Timeline

- June 15, 2016 - Nomination period begins. Request nomination forms from the local USDA Service Center or obtain online at www.fsa.usda.gov/newsroom/county-committee-elections/index
- Aug. 1, 2016 - Last day to file nomination forms at the local USDA Service Center
- Nov. 7, 2016 – Ballots mailed to eligible voters
- Dec. 5, 2016 – Last day to return voted ballots to the USDA Service Center
- Jan. 1, 2017 - Newly elected county committee members take office





2016 FSA County Committee Elections Nominating

- Runs June 15 – August 1
- Nominate yourself or others
- Forms available online or from FSA office
- Must sign form

FSA-669A (03-21-16) Page 2 U.S. DEPARTMENT OF AGRICULTURE Form Approved - OMB No. 0560-0229
 FSA-669A (03-21-16) Farm Service Agency

NOMINATION FORM FOR COUNTY FSA COMMITTEE ELECTION

1. NAME OF NOMINEE (Type or Print Nominee's Full Name)		TO BE COMPLETED BY COUNTY FSA OFFICE	
2. ADDRESS OF NOMINEE		4. INITIALS OF EMPLOYEE RECEIVING FORM AND DATE RECEIVED	
3. NOMINEE'S CERTIFICATION: <i>I hereby agree to have my name placed on the ballot, that I will serve if elected, and if there is a conflict of interest, I will resign such position.</i> <input type="checkbox"/> I DO want to witness the settling of tied votes with another nominee. <input type="checkbox"/> I DO NOT want to witness the settling of tied votes with another nominee.		5. COUNTY	
3A. SIGNATURE OF NOMINEE		6. LAA	
3B. DATE		7. STATE	
<input type="checkbox"/> Check here if nominee is a write-in candidate.		8. NOMINATOR'S CERTIFICATION: <i>If this nomination is by other than self, the following eligible voter or representative of a community based organization hereby nominates the above-named person to be a candidate in the next County FSA Committee election for the county.</i>	
		8A. SIGNATURE OF NOMINATOR	
		8B. DATE	
<input type="checkbox"/> (If the individual is self nominating, no signature is required).			
9. TO BE COMPLETED BY NOMINEE			
VOLUNTARY INFORMATION FOR MONITORING PURPOSES: The following information is requested by the Federal Government in order to monitor FSA's compliance with federal laws prohibiting discrimination against program participants on the basis of race, color, national origin, religion, sex, marital status, handicapped condition, or age. You are not required to furnish this information, but are encouraged to do so. This information will not be used in evaluating your nomination or to discriminate against you in any way.			
ETHNICITY		RACE (Choose as many boxes as applicable)	
<input type="checkbox"/> Hispanic or Latino <input type="checkbox"/> Not Hispanic or Latino		<input type="checkbox"/> American Indian or Alaska Native <input type="checkbox"/> Asian <input type="checkbox"/> White <input type="checkbox"/> Black or African-American <input type="checkbox"/> Native Hawaiian or Other Pacific Islander	
		GENDER <input type="checkbox"/> Male <input type="checkbox"/> Female	
INSTRUCTIONS FOR COMPLETING THIS FORM			
Complete the form as follows:			
ITEM 1 Type or Print the nominee's full name. The nominee must be: A. Eligible to vote in the designated County FSA Committee election. B. Eligible to hold the office of County FSA Committee member. C. Willing to serve if elected.			
ITEM 2 Enter the nominee's current address.			
ITEM 3 The nominee must check one of the boxes to indicate a preference regarding the settling of tied votes.			
ITEMS 3A & 3B The nominee must sign and date.			
ITEMS 8A & 8B The nominator must sign and date. (If the individual is self nominating, no signature is required.)			
ITEM 9 Completing this item is voluntary.			
ALL FORMS MUST BE RECEIVED IN THE COUNTY OFFICE OR POSTMARKED BY AUGUST 1, 2016.			
NOTE: The following statement is made in accordance with the Privacy Act of 1974 (5 U.S.C. 552a - as amended). The authority for requesting the information identified on this form is 7 CFR Part 7 and the Agricultural Act of 2014 (Pub. L. 113-76). The information will be used to obtain nominees for election to the County FSA Committee. The information collected on this form may be disclosed to other Federal, State, Local government agencies, Tribal agencies, and non-governmental entities that have been authorized access to the information by statute or regulation and/or as described in applicable Routine Uses identified in the System of Records Notice for County Personnel Records, USCA/FSA-6. Providing the nominee name, address, signature/date and nominator signature/date (when applicable) information is voluntary, but necessary for processing the form. Failure to furnish the nominee name, address, signature/date and nominator signature/date (when applicable) information will result in a determination of ineligibility for nomination for election to the County FSA Committee.			
According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0560-0229. The time required to complete this information collection is estimated to average 10 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The provisions of appropriate criminal and civil fraud, privacy, and other statutes may be applicable to the information provided. RETURN THIS COMPLETED FORM TO YOUR COUNTY FSA OFFICE.			



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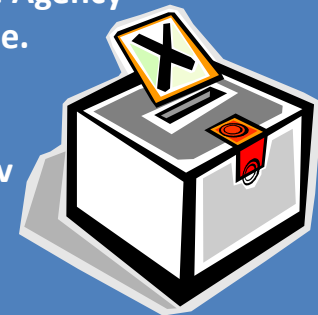
2016 FSA County Committee Elections Voting

- Period runs
Nov. 7 – Dec. 5, 2016
- Voters cast 1 vote per
county office jurisdiction

FSA County Committee Elections

August 1 is the deadline to get your name on the FSA County Committee Election Ballot. Visit your local FSA Office or USDA Service Center to learn how you can have a voice and take a seat on your area Farm Service Agency County Committee.

Visit us online at www.fsa.usda.gov for nomination forms and more information.





2016 FSA County Committee Elections Eligible Voters

- Ag producers of legal voting age participating in FSA programs, *or* younger person supervising/conducting entire farm operation
- Individual Voters
 - Eligible to vote on one's own right
 - Partner in a general partnership
 - Member of a joint venture
- Nonindividual voters
 - Corporation, estate, trust, limited partnership or other business enterprise
 - State, political subdivision of state or state agency
- Spouses in community property states
- American Indian tribal members
 - If Ag land is tribally owned or held in trust for tribe by U.S.



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2016 FSA County Committee Elections Where Can I Get More Information?

Visit your local FSA office
or

Go online: www.fsa.usda.gov/elections

